



SCHNEIDER DOWNS

Big Thinking. Personal Focus.

Dealership Services

Your Dealership. Our Drive.
Built on Trust.





Dealership Services

For more than 70 years, Schneider Downs has helped dealerships nationwide strengthen operations, boost profitability and achieve lasting growth through innovative, practical solutions built on deep industry expertise.

We serve dealers of all sizes, from single-point stores to large multi-location groups, providing audit, tax, accounting, transaction advisory, risk advisory and consulting services tailored to the unique demands of the dealership industry. Our team combines active listening, proactive insights and practical guidance to deliver measurable results.

Why Schneider Downs?

The Schneider Downs Dealership team is made up of professionals who have been in your seat, facing the same challenges you deal with every day. We understand your priorities, speak your language and bring hands-on experience with large and small dealership issues, from the complex minutia of office procedures, systems and controls to larger organization-wide management issues such as corporate planning, cash flow management and performance measurement.

This is why dealerships choose to work with Schneider Downs:

- Accessible and responsive service
- Collaborative and supportive team structure
- Deep bench of advisory and digital expertise
- Direct and open communication
- Forward-thinking industry expertise
- Recognized expertise across the dealership landscape
- Risk-based audit methodology
- Senior executives leading every engagement

SOLVING DEALERSHIP BUSINESS CHALLENGES

We help dealerships address their most pressing operational, financial and strategic issues, including:

- Adapting to market shifts and managing uncertainty
- Closing accounting gaps, improving financial reporting and ensuring compliance through specialized audit and assurance services
- Facilitating family and generational business transitions
- Improving Dealer Management Systems with custom reports for smarter management
- Minimizing disruptions caused by turnover in the accounting office
- Minimizing tax liabilities, improving efficiency and maintaining compliance across all jurisdictions with strategic tax planning and preparation
- Modernizing and automating back-office processes for efficiency
- Navigating buy and sell transactions and ownership changes
- Preventing fraud, cyber threats and theft

The firm is always responsive and willing to go above and beyond to get us the answers we need.

CORE DEALERSHIP SERVICES



Audit and Assurance

Specialized audits and reviews tailored to dealerships, including employee benefit plan audits. Backed by rigorous quality controls and PCAOB registration.



Digital Innovation

Dealership-focused digital solutions that streamline operations and financial reporting, improve accuracy, and drive measurable results through generative AI/ML, automation, analytics, custom development and digital modernization.



Exit and Succession Planning

Tailored strategies to help dealership owners plan for leadership transitions, maximize business value and achieve personal and financial goals for the next generation.



Forensic Accounting Services

When fraud occurs, our forensic accounting team helps uncover complex schemes, support criminal proceedings, maximize insurance recovery and strengthen safeguards. Using advanced analytics and AI, we investigate incidents and provide ongoing monitoring to deter future threats.



Reinsurance Advisory Services

Maximize profitability on your F&I products through reinsurance structuring and investment optimization.



Risk Advisory

Dealership-centric risk advisory and cybersecurity services that identify and mitigate operational, financial and business risks while uncovering opportunities to add value and reduce disruption.



Tax Services

As one of the largest regional tax practices in the nation, our team of more than 150 professionals delivers comprehensive dealership-focused expertise, including business, gift and estate, state and local, and international planning. We help minimize liabilities and ensure compliance.



Transaction Advisory

Comprehensive support through every stage of a transaction, from readiness assessments and due diligence to succession planning, mergers and acquisitions.



Wealth Management

Integrated investment, retirement, business succession and estate planning tailored to align personal and business wealth strategies for dealerships and their owners.

Schneider Downs really tries to understand your business and your needs and are genuinely there to help.



DEALERSHIP ADVERTISING ASSOCIATION SERVICES

We provide full-service accounting, tax and advisory support for regional Dealer Advertising Associations that manage cooperative marketing funds. Through our work with Local Market Advertising Associations, we build close relationships with manufacturer representatives, giving us an insider's perspective on compliance, incentive programs and operational trends.

INDUSTRY INVOLVEMENT

We are active participants in leading industry events, including the National Auto Dealers Association Convention and the AICPA National Auto Dealership Conference. As frequent speakers and trusted contributors through the Pennsylvania Automotive Association and the Ohio Automobile Dealers Association, we bring our clients timely insights, proven best practices and forward-looking industry perspectives.

READY TO GET STARTED?

We'd welcome the opportunity to discuss how Schneider Downs can support your dealership's success. Contact us at contactsds@schneiderdowns.com or learn more at www.schneiderdowns.com/dealerships.

About Schneider Downs

Schneider Downs is a Top 60 independent Certified Public Accounting (CPA) firm providing accounting, tax, audit and consulting services to public and private companies, not-for-profit organizations and global companies. We also offer risk advisory, transaction advisory, digital consulting, wealth management, retirement plan solutions and investment banking services. Schneider Downs serves individuals and companies in Pennsylvania (PA), Ohio (OH), West Virginia (WV), New York (NY), Maryland (MD), metropolitan Washington (DC) and additional states in the United States with offices in Pittsburgh, PA, Columbus, OH, and McLean, VA.

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